

SOHAM HARMALKAR

Program Management | Industrialization | Cross-Functional Delivery | Supplier Coordination

📍 Leipzig, Germany

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Available from August 2026 / Open to internship and full-time roles

4–5 programs run concurrently | €100M+ portfolio managed | 500+ components to SOP | 4 countries coordinated | 7+ yrs automotive OEM

PROFESSIONAL SUMMARY

Program manager who has steered **4–5 vehicle programs simultaneously** from prototype through series launch at two major OEMs. Managed cross-functional delivery of **500+ components** on budgets totaling **€100M+**, aligning design, manufacturing, quality, and procurement teams across **4 countries** (India, UK, South Korea, USA). Led Bajaj's first greenfield joint venture with Triumph Motorcycles and secured a 20% budget increase from the board, hit Triumph's quality targets, and delivered two market launches on schedule. Promoted ahead of cycle at Mahindra; recognized in the top 1% at both companies. Completing MBA at HHL Leipzig; targeting program management roles in German automotive, aerospace, or manufacturing.

KEY RESULTS AT A GLANCE

4–5 programs run concurrently
€100M+ portfolio budget managed
500+ components delivered to SOP
25+ suppliers coordinated per program

12 successful market launches (Triumph)
33% production efficiency gain
€3.7M cumulative cost savings
30% warranty claim reduction

CORE COMPETENCIES

- Multi-Program Management (APQP gates)
- Greenfield & Joint Venture Execution
- Budget Ownership & Cost Control
- NPI / Launch / Industrialization
- PPAP / Supplier Qualification
- Stakeholder Management (VP / MD level)
- Cross-Functional Team Alignment
- Multi-Site Production Ramp-Up
- International Coordination (4 countries)
- KPI Dashboards & Risk Escalation

PROFESSIONAL EXPERIENCE

Bajaj Auto

Manager, Program & Component Development

Jan 2022 – Feb 2024

Pune, India

OEM — €28B market cap — Triumph, KTM, Husqvarna, Bajaj platforms

- Ran **4 to 5 concurrent vehicle programs** (Triumph Speed 400, Scrambler 400, KTM, Husqvarna, Bajaj 3-wheeler) through every APQP gate while controlling a **€100M+** portfolio of 200+ components, 20–25 suppliers, and cross-functional teams spanning design, manufacturing, quality, and procurement.
- Led Bajaj's **first greenfield JV with Triumph Motorcycles UK**: bridged Triumph's premium quality standards with Bajaj's cost discipline, secured a **20% budget uplift** from leadership, and delivered both the Speed 400 and Scrambler 400 to market on schedule.
- Drove **33% cycle time reduction** and **65% output increase** on Triumph components by introducing a modular manufacturing approach, reducing set-up time and controlling rework costs.
- Processed **10–12 ECNs/month** via Siemens Teamcenter, negotiating design-vs-manufacturing trade-offs with R&D and escalating non-feasible changes to senior leadership with documented cost/timeline impact.
- Deployed a department-wide program tracking tool (semi-automated Excel, pivot tables) and was named **best practice among 40 peers** for milestone visibility and real-time risk escalation.
- Cut warranty claims on casting defects **30%** in one year through a structured acceptance framework established between plant quality team and suppliers
- Saved **€60K/year** through material substitution on three-wheeler handlebars; presented the case directly to Bajaj's Managing Director and earned board recognition.

Mahindra & Mahindra

Deputy Manager, Powertrain Programs

Jan 2020 – Dec 2021

Pune / Chennai, India

OEM — €40B market cap — Thar, XUV700, Ford JV, 15 engine platforms

- Assumed **full program ownership** of Mahindra's Thar and XUV700 engine casting part development and independently managed the greenfield aluminum engine block program with DR Axion (South Korea) and delivered within **24 weeks** across 3 manufacturing sites.
- Coordinated **300+ component developments** across 15 platforms with 30 vendors, including parallel work streams with Mahindra North American Technical Centre and SsangYong Motor.
- Served as program manager for the **Mahindra-Ford joint venture** (6 months), aligning Indian and American program management frameworks.
- Delivered **€2.2M cost savings** across 15 platforms through supplier-side process optimization, wall thickness reduction, and die tool redesign.
- Built a digital PPAP workflow with IT which **halved supplier PPAP qualification time**, accelerating program readiness across all platforms.
- Recognized in **top 1%** (6 awards). Promoted to Deputy Manager in 3 years vs. typical 4–5.

Mahindra & Mahindra

Post Graduate Engineering Trainee

Jan 2017 – Dec 2019

Pune / Chennai, India

- Coordinated **150+ part developments** across 15 BS6 platforms in 8 months during COVID-19 and orchestrated design finalization, die manufacturing, trials, validation, and ramp-up to hit government emission deadlines.
- Compressed development timelines **25%** by redesigning the DFM feedback loop between R&D and casting suppliers.
- Built a 150-parameter supplier ranking framework and launched cross-vendor workshops that benchmarked and accelerated capability improvements across the supply chain.

EDUCATION

HHL Leipzig Graduate School of Management, Germany

Sep 2025 – Aug 2026 (exp.)

MBA – Strategy, Innovation Management, Technology Consulting

- Focus Areas: Corporate & Business Strategy, Innovation Management, Product Growth, Problem Solving & Communication, Technology & Digital Consulting
- Activities: Engaged in case-based learning, leadership development, and cross-cultural team projects

Indian Institute of Technology (IIT) Kharagpur, India

2014 – 2016

M.Tech., Manufacturing Science & Engineering · **9.24/10, 3rd in class**

Shivaji University, India

2010 – 2014

B.E., Production Engineering · **73.21%, 8th in University**

LANGUAGES & TOOLS

Languages: English (C1) · German (A2, improving) · Marathi (Native) · Hindi (Fluent)

Tools: SAP MM · Siemens Teamcenter (PLM/ECN) · MATLAB · Advanced Excel

Methods: APQP Phase Gates · PPAP · Stage-Gate · Kaizen · 5S · Lean